

2018 Popcorn Show & Sell/Take Order Dates and Important Information

KEY DATES	
July 30	Unit orders for Show & Sell due to Council
August 14	Distribution of Show and Sell products at Council - Show and Sell Begins
September 6	Distribution of Take Order Materials at Roundtable - Take Order Sell Begins
September 30	Show & Sell ends.
October 5	All unsold Show & Sell product returned to Council and settlement due
October 24	Take Order Sell ends Unit orders due online
November 7	Take order product distribution
November 30	Unit settlement due to Council

COMMISSION STRUCTURE	
Base Commission	20%
Increase your total sale by 10% over 2017 <i>(New units or units that have not sold before will work with their district executive to set a goal.)</i>	5%
No Prizes	5%
<p>Participate in Show & Sell All Unsold Show & Sell product can be returned by October 5</p>	
<p><u>Level I</u> 1.) Sell at least \$1000 of Show & Sell products 2.) Sell as much or more in Take Orders from 2017 Earn a \$50 Scout Shop Gift Card.</p>	
<p><u>Level II</u> 1.) Sell at least \$2,500 of Show & Sell products 2.) Sell as much or more in Take Orders from 2017 Earn 5% Commission on Total Sale!</p>	

2018 Available Show & Sell Products			
Product Name	Individual Price	Containers Per Case	Cost Per Case
3-Way Cheesy Cheese Tin	\$35	1	\$35
22pk Movie Theater Extra Butter Micro Pop	\$25	6	\$150
Supreme Caramel w/Almonds & Pecans	\$25	8	\$200
16 oz Trail Mix	\$20	8	\$160
14pk Extra Buttery Roasted Summer Corn	\$15	8	\$120
12pk Sweet & Salty Kettle Corn MW	\$15	8	\$120
Caramel Popcorn Tin	\$10	8	\$80

DISTRICT CONTACT INFORMATION	
District	District Executive
Wilderness Road	Brian Falin, 276-275-9955, brian.falin@scouting.org
Nolachuckey	Wesley Miller, 423-914-1510, venturingoutdoors@hotmail.com
Buffalo Mountain	Mike DePollo, 423 341-3085. michael.depollo@scouting.org
Overmountain	Brandon hart, 276-494-3440, brandon.hart@scouting.org
Breaks	Josh McGlothlin, 276-210-1795 joshua.mcglathlin@scouting.org